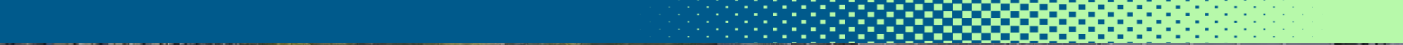




KFW



KFW



ICN Heads Meeting @KfW

Frankfurt am Main 06.-07.06.2024

Agenda

ICN Heads Meeting

6th June 2024 (Thursday)		7th June 2024 (Friday)			
KFW	Arrival	16:30	Arrival / Come Together	9:00	
	Welcome	17:00	Keynotes KfW Green Bonds (FM) and Legacy Landscape Fund (FZ)	9:15	KFW
	Cultural journey	17:30	Break	10:15	
	Joint dinner at Main Nizza	From 19:00	Website / Governance	10:30	otto group MERCK e-on
			Guest lecture Ivo Sarges	12:00	
			Lunch VD-Kasino 9 th floor	12:30	
			Tools	14:00	e-on
			Deep dives from survey	14:30	REWE GROUP
		Closing / Way Forward	15:30		

Organisational Details

ICN Heads Meeting



KfW
Palmengartenstraße 5-9
60325 Frankfurt am Main
[Lageplan](#)

Dinner Thursday 6th June
Main Nizza
Untermainkai 17, 60329
Frankfurt am Main



Susanne Mauve: +49 1522 2844206
Maren Heuse: +49 173 4013771



Dresscode: Casual

Participants

	Vorname	Nachname	Institution
1.	Andreas	Kleinkauf	Mercedes-Benz AG
2.	Yasemin	Mehmet	Merck Group
3.	Sebastian	Schmelz	eon
4.	Jonas	Dennert	DHL
5.	Matthias	Vennemann	Bayer
6.	Hannes	Müller	Lufthansa Consulting
7.	Britta	Gayko	Commerzbank
8.	Philipp	Schachten	Rewe Group
9.	Peter	Büning	BW Consulting
10.	Robert	Köpke	Arbeitsagentur
11.	Wolfgang	Klevenz	Arbeitsagentur
12.	Florian	Kempter	BMW Group
13.	Sylvie	Psiuk	Socgen
14.	Philipp	Andres	Deutsche Bank
15.	Jan	Jochen	Deutsche Bank
16.	Christopher Matthias	Nutt	Siemens
17.	Valerie	Meise	Otto Group
18.	Verena	Lubbers	KfW
19.	Stefan	Selig	KfW
20.	Maren	Heuse	KfW
21.	Susanne	Mauve	KfW
22.	Maria	Uhlmann	KfW
23.	Friedrich	Rothe	KfW

KfW – Responsible Banking

ICN Heads Meeting



KfW – Financing with a public mission

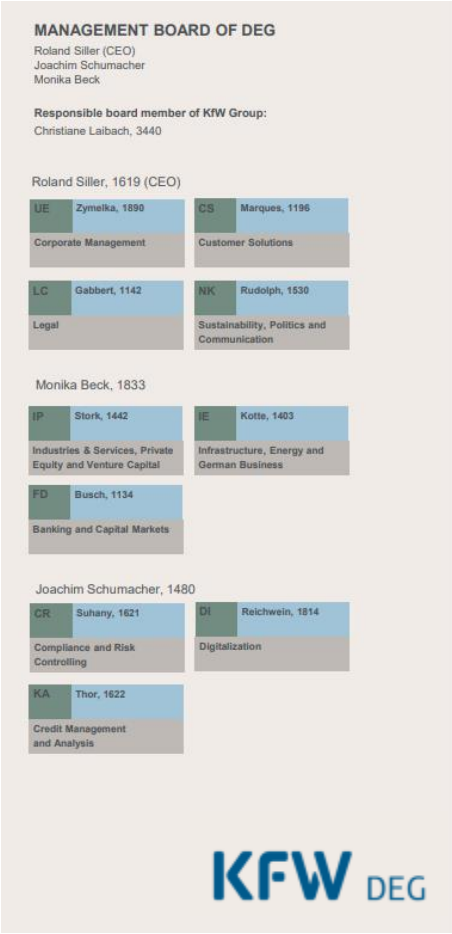
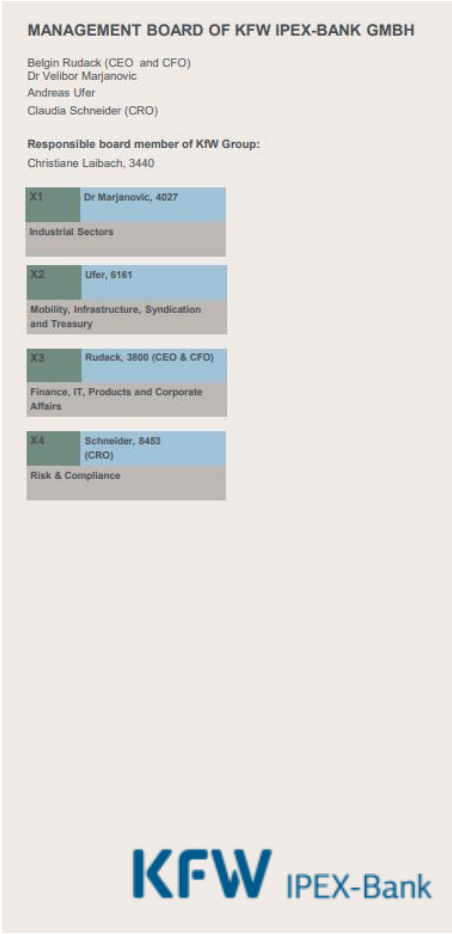
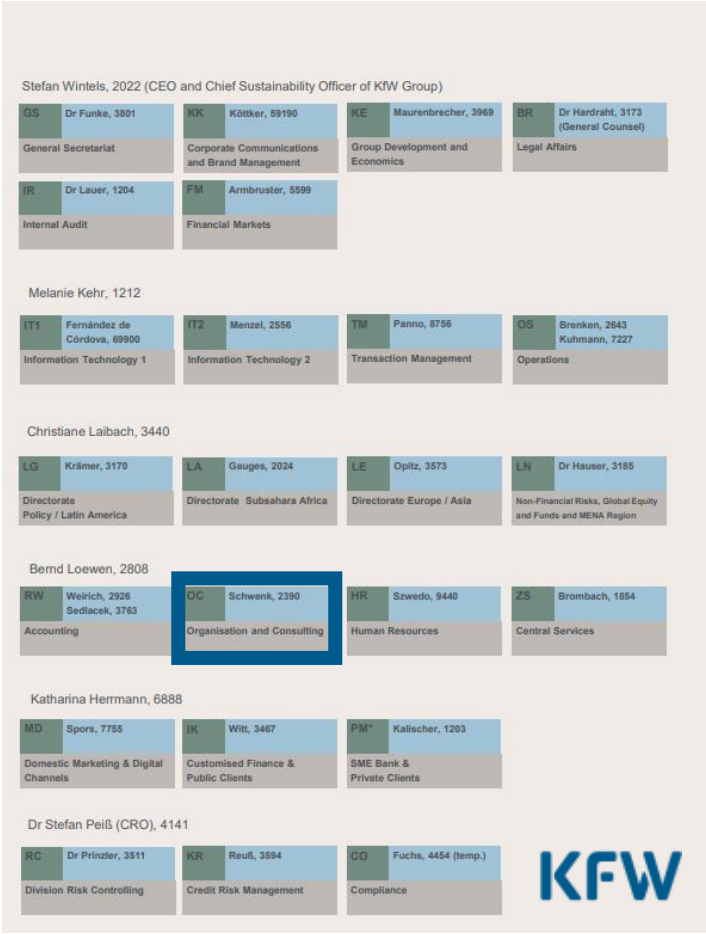
ICN Heads Meeting

- Promotional bank of the Federal Republic of Germany
- Established in 1948 as Kreditanstalt für Wiederaufbau
- Shareholders: 80% Federal Republic, 20% federal states
- Headquarters: Frankfurt am Main
Branches: Berlin, Bonn and Cologne
- Representative offices: about 80 offices and representations worldwide
- Balance sheet total 2023: EUR 560.7 billion
- Financing volume 2023: EUR 111.3 billion
- 8,391 employees (as of 31/12/2023)
- Top long-term rating: Aaa/AAA/AAA



KfW Organisational Chart

ICN Heads Meeting



KfW Inhouse Consulting

ICN Heads Meeting



36 Projects



16 Internal Clients



37 People

Value proposition

- **knowledge of internal structures**, business model and corporate culture of KfW
- **intrinsic motivation** for sustainable, long-term oriented solutions
- **know-how remains** within company after project end
- our people have **high level consulting and banking expertise** (internal & external)

Key activities

As KfW Inhouse Consulting we:

- do **project-based consulting** and help our clients achieve their goals
- **advise** on changes in corporate **structures and processes**
- **identify and analyse** overarching **challenges** for KfW
- **Conceptualise solutions** and support decision-making processes

Method & Approach

As KfW Inhouse Consulting we:

- act as **impartial broker** and work result-oriented
- **identify the relevant stakeholders** within the bank and work as one team with our clients
- **select appropriate methods and tools** depending on the project
- support the selection process of external consultants

Consulting services

- organisation- and management consulting
- analysis and optimisation of structures and processes
- qualitative project management
- quick „Health Checks“ and reviews
- internal benchmarking
- strategic consulting for business development
- moderation

KfW plus+ Transformation agenda

ICN Heads Meeting

Climate & environment



- Socio-ecological transition
- Adapting to climate change
- Climate Technology Facility

Digitalisation & innovation



- Innovative and digitally enabled SMEs
- Innovative and digital training and education
- Innovative und digital infrastructure

Managing impact and mobilising private capital



- Impact-oriented management of promotional activities
- Leveraging private capital

Top-performing KfW



- Agility
- Promoting employee potential
- Driving KfW's own digitalisation
- Business and operating model & governance

Contact Information



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Thank you